



**REQUEST FOR EXPRESSION OF INTEREST: MATERIAL HANDLING
EQUIPMENT AND SERVICES FOR MAIN LOGISTICS CONTRACTOR
FOR EACOP**



REFERENCE NO. EALS-TZA-OG-PRC-F-0001 REV 01 EOI 0002

E.A.L.S Limited Tanzania as the Main Logistics Contractor for the EACOP Project, invites experienced and reputable organisations to express their interest in providing Material Handling & Lifting Equipment to the East African Crude Oil Pipeline (EACOP) project.

The EACOP project involves the construction and operation of a buried, cross-border pipeline to transport crude oil from the Lake Albert area in Uganda to the eastern coast of Tanzania for export to international markets. The pipeline will run from Kabaale in Hoima District, Uganda, to Chongoleani, Tanga Region in Tanzania. The length of the pipeline is 1,443 km, of which 1,147 km will be in Tanzania.

BRIEF DESCRIPTION OF THE SCOPE OF THE SERVICES

Hire and/or purchase of various types of Material Handling & Lifting Equipment such as Heavy-Duty Cranes, Forklift, Man-lift/Cherry pickers etc as per our company's and contractor's HSE & Road Transport standards on dedicated and call out basis in Dar es Salaam, Tanzania. Interested companies meeting following criteria should respond to this EOI. Bidder to indicate its interest in any or all of the following categories of services:

1. Hiring of Heavy Lifting Equipment both fixed boom and crane: 30T 50T and 70T (with licenced skilled operators)
2. Hiring of Light Lifting Equipment: <25Ton Capacity Cranes, Forklift, Cherry Pickers and Man-Lift equipment. (With licenced skilled operators)
3. Provision of Rig/Equipment Move Services – Mobilization and Demobilization (Includes Supervision, lifting specialist, Material handling and Lifting Equipment).

Bidders are requested to submit the following pre-qualification documents as a minimum:

- Detail Company Information with Organisation structure.
- List of Equipment (MHE) owned.
- Registration details of the fleet of MHE with age, make, capacity.
- Industry Certificates of competence and years of experience of any proposed operators.

MINIMUM REQUIREMENTS:

Details of completion of similar type of projects in the last three years under heading including the following details:

Brief scope of work, value of work in USD, contractual duration, actual completion of project timeframe, client's name and contact details (EALS may approach the mentioned clients directly for the referral and feedback), HSE statistics and any additional relevant supporting information.

Bidder shall provide contract copies or similar evidence of major contracts executed (in each of the category of services listed above) for the last five years

Details of current commitments - List of all jobs under execution with the value of the Job and percentage completion.

Service Completion Certificates, Client Feedback, Testimonials etc of similar contracts executed in the last five years.

LTI record, HSE policy and implementation procedures in line with internationally accepted practices with statistics for last three years, quality assurance & quality control practices currently in place for the execution of similar work. Include copies of ISO certificates or any other relevant supporting certification as applicable (National or International).

Documents in support of Health & Safety

Environment & Quality [HSEQ] performance.

Company's financial performance documents, Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc. for last 2 (two) years. Latest financial statement should not be older than 18 months on the date of submission of response to this Expression Of Interest.

Also, note –

- Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EOI response.
- Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation

Companies which have the ability, capacity and resources to implement the activities listed above should express their interest by sending together with the documents stated in the above section through an email to suppliers@eals.co.tz (maximum email size 20Mb) on or before **15:00 hours** East African Time (EAT), on 24/02/2022, **deadline is fourteen days after first publication**. Email subject should be as follows: **EALS-TZA-OG-PRC-F-0001 REV 01 EOI 0002 & Material Handling Equipment and Services**

Note: E.A.L.S Limited will review and assess the documents provided by the interested companies to derive a list of prequalified companies. Only prequalified companies will receive, subject to signature of a Non-Disclosure Agreement (NDA), invitation to submit bids in furtherance of the call for tender process. All Expression of Interests should be submitted in the English Language.

E.A.L.S Limited reserves the right not to consider companies that submit an incomplete dossier.