

REQUEST FOR EXPRESSION OF INTEREST FOR THE PROVISION OF TRANSITIONAL SUPPORT SERVICES FOR EACOP PROJECT REFERENCE: 0010006714

TOTAL East Africa Midstream B.V. Tanzania, an Oil and Gas company, invites experienced and reputable Agricultural, Distribution or Food Services companies to express their interest in providing services to the East African Crude Oil Pipeline (EACOP) project.

The EACOP project involves the construction and operation of a buried, cross-border pipeline to transport crude oil from the Lake Albert area in Uganda to the eastern coast of Tanzania for export to international markets. The pipeline will run from Kabaale in Hoima District, Uganda, to Chongoleani, Tanga Region, in Tanzania. The length of the pipeline is 1,443 km, of which 1,147 km will be in Tanzania. The section of the pipeline in Tanzania will traverse eight (8) regions, comprising **Kagera, Geita, Shinyanga, Tabora, Singida, Dodoma, Manyara and Tanga**. The pipeline will traverse **27 administrative district councils and 231 Villages**.

BRIEF DESCRIPTION OF THE SCOPE OF THE SERVICES

The EACOP Project [hereinafter "the Project"] requires a land corridor and associated Above Ground Installations for the construction and operation of the crude oil pipeline. As such the Project will be conducting land acquisition, resulting in physical and economic displacement of Project Affected People (PAPs) and Project Affected Households (PAHs).

To mitigate displacement impacts, the Project will implement Transitional Support for identified physically and economically displaced PAPs and PAHs along the Priority Areas and Pipeline. Transitional support, consisting of food packages, is provided to complement compensation payments to ensure that households can meet their basic needs and maintain their standard of living once their land is no longer accessible and until they are able to restore their livelihood to pre-Project levels.

The Project requires the services of reputable and experienced Tanzanian companies able to provide transitional support services as presented here. The scope will include:

- **Scope Element 1:** Sourcing, warehousing, packaging and distributing the following food products for 231 pipeline villages
Affected Villages

	Affected Villages	Maize	Beans	Rice	Salt	Cooking Oil
Est. quantity per Month	231	161,140 kg	161,140 kg	161,140 kg	8057 kg	40,285 L
Total quantity per 12 months		1,933,680 kg	1,933,680 kg	1,933,680 kg	96,684 kg	483,420 L

- **Scope Element 2:** Sourcing, warehousing, packaging and distributing the following food products for 12 priority area villages

	Affected Villages	Maize	Beans	Rice	Salt	Cooking Oil
Est. quantity per Month	12	6,625 kg	6,625 kg	6,625 kg	333 kg	1,763 L
Total quantity per 12 months		79,500 kg	79,500 kg	79,500 kg	3,996 kg	483,420 L

- **Scope Element 3:** Sourcing, warehousing, packaging and distributing the following food products for 12 priority area villages

	Affected Villages	Maize	Beans	Rice	Salt	Cooking Oil
Est. quantity per Month	12	3,843 kg	3,843 kg	3,843 kg	194 kg	961 L
Total quantity per 12 months		23,058 kg	23,058 kg	23,058 kg	1,164 kg	5,766 L

In addition to providing the above quantities of food products, interested companies are required to:

- Propose to the Project a claim system to implement and manage the distribution of above food package in form of individual food basket program for the quantities reflected in tables above. Food basket claim system MUST allow beneficiaries to securely claim their food baskets,
- Store, package and distribute food packages to identified PAPs and PAHs,
- Establish, manage and maintain Local distributor network/s for the duration of the contract,
- Monitor and manage food handling hygiene at all packaging and storage locations, and
- Monitor and report on success of food packages reaching intended beneficiaries.
- Due to the size of the scope and to assist companies expressing interest, the Project will allow eligible companies to express interest for Scope Element 1 or Scope Element 2 or Scope Element 3 or all scopes, to express interest to deliver the scope for an individual region or regions, however the Project reserves the right to sub-divide the scope,
- interested companies can enter into an agreement with other companies to enhance their service offering, however, all and each partner to the agreement MUST meet the requirements outlined below.

Nonetheless, the Project reserves the rights specified here:

- The Project reserves the right to implement the scope in phases, allowing a flexibility in the methodology to complete the scope,
- The indicative Transitional Support periods reflected could be shortened or extended depending on Project requirements,
- The quantity of goods required could be reduced or increased depending on the Project requirements.

MINIMUM REQUIREMENTS

Companies expressing their interest are invited to document their request with:

- Proof of registration with relevant Tanzanian Professional bodies or associations (where relevant),
- Proof of registration with the Tanzania Revenue Authority and Tax (TRA) Clearance Certificate for the latest year available,
- Companies using Local Suppliers MUST also provide the same documents for the supplier,
- Proof of latest audited financial performance statements. This requirement is to satisfy the Project requirements that selected companies have the financial resources to implement the required scope,
- If companies will use Local Suppliers, these same documents MUST also be provided,
- Proof of a Local Supplier network in the named regions, demonstrating adequate infrastructure to achieve the required distribution. Local Supplier contact and location information to be provided,
- Proof of warehousing, packaging and distributions facilities in the named regions. Location and status of these facilities to be provided,
- Proof of ability to source and maintain the levels of food stocks required to achieve this scope,
- Proof of Accredited health and safety system policies and procedures,
- Application for registration with the EWURA local Supplier Service Provider (LSSP) database at the time of submission of the response to this expression of interest is strongly recommended.

Interested companies which have the capacity and resources to provide the services described above shall express their interest by sending an Expression of Interest (EOI) via email, together with the above listed documents, to mihe.allaire@external.total.com and cc.talal.mufti@external.total.com (max. email size 20Mb) on or before **17:00 hours East African Time (EAT), on April 30th 2021**.

Note: The EACOP project will review and assess the documents provided by the interested companies to derive a list of prequalified companies. Only prequalified companies will receive, subject to signature of a Non-Disclosure Agreement (NDA), invitation to submit bids in furtherance of the call for tender process. All Expression of Interests should be submitted in English Language.

No commercial proposal shall be included in the Expression of Interest submission.