



EAST AFRICAN CRUDE OIL PIPELINE

REQUEST FOR EXPRESSION OF INTEREST FOR PROVISION OF INSURANCE POLICIES REFERENCE: 0010006856

TOTAL East Africa Midstream B.V. an oil and gas company, invites experienced and reputable insurers to express their interest to be one of the insurers in Tanzania for the East African Crude Oil Pipeline (EACOP) Project either as leader of the co-insurance or as co-insurer.

The EACOP Project development involves the engineering, construction, operation and maintenance of a buried insulated oil export pipeline crossing Uganda and Tanzania with an electrical heat tracing system, associated above ground facilities and Marine storage Terminal in Chongoleani, near Tanga Port in Tanzania. EACOP is a financed project with anticipated requests from the lenders on the reinsurance and insurance programme.

BRIEF DESCRIPTION OF THE SCOPE:

EACOP needs a solvent reinsurance and insurance programme covering the Project phase with insurance policies covering the risks in Tanzania issued by a Tanzanian insurer or consortium of Tanzanian insurers (whereas Ugandan insurer(s) will issue the insurance policies covering the risks in Uganda).

The expected scope of works is :

- Issuance of the policies in a timely manner, dealing with all regulatory issues, including taxes,
- Willingness and demonstrated ability to work with renowned insurance broker and reinsurance broker for large and complex projects,
- Agreement to work closely with the Ugandan insurer(s) to ensure a seamless coverage across both countries as far as necessary,
- Complying in all respects with the lender's requirements,
- High quality servicing of the insurance policies including claim process during all the project phase, whilst ensuring full consistency with the dedicated reinsurance program, and
- Ensuring the full consistency with the policies issued for insuring the items of the Project located in Uganda through a close collaboration with the Ugandan insurers/brokers .

MINIMUM REQUIREMENTS:

Companies or consortium of companies expressing their interest are invited to document their request with:

- Evidence of registration in the in-home country for the above services.
- Experience in insuring major industrial projects and in any oil and gas projects.
- Experience of international environment and dedicated international reinsurance.
- Demonstrated ability to interface with Ugandan insurer(s) to ensure a seamless cover.
- Ability to work closely with the reinsurance broker in charge of the reinsurance placement.
- Experience in administering the policies and dealing with any regulatory issue, including taxes, mainly but not limited to policy issuances in a timely manner, answer all the insured's request during all the Project phases, claim management, policy amendments.
- Evidence of suitable resource availability – qualified and experienced personnel (large and sophisticated risks, reinsurance) and a dedicated team to EACOP for all aspects of such an insurance and reinsurance programme, with the identification of a team leader (pls provide diagram and curriculum vitae).
- Financial capacity to deliver the requested services.

Interested companies which meet the minimum requirements and have the capability to provide the above insurance services, should express their interest by sending evidence that they meet the above listed minimum requirements with their contact details in an email to EACOP.EOI-BROKERS@total.com on or before **17:00** hours East African Time (EAT), on **08th July 2021**

Note: The EACOP project will review and assess the documents provided by the interested companies to derive a list of prequalified companies. Only prequalified companies will receive, subject to the signature of a Non Disclosure Agreement (NDA), invitation to submit bids in furtherance of the call for tender process.