



EAST AFRICAN CRUDE OIL PIPELINE

REQUEST FOR EXPRESSION OF INTEREST FOR PROVISION OF INSURANCE /REINSURANCE BROKERAGE REFERENCE : 10006782

TOTAL East Africa Midstream B.V., an oil and gas company, invites experienced and reputable insurance /reinsurance brokers to express their interest to perform insurance / reinsurance brokerage services for the East African Crude Oil Pipeline (EACOP) Project.

The EACOP Project development involves the engineering, construction, operation and maintenance of a buried, insulated oil export pipeline crossing Uganda and Tanzania with an electrical heat tracing system, associated above ground facilities and marine storage terminal in Chongoleani, near Tanga Port in Tanzania. EACOP is a financed project with anticipated requests from the lenders on the reinsurance and insurance programme.

Brief Description Of The Scope:

EACOP needs a solvent reinsurance and insurance programme covering the project phase as follows to be setup by an insurance / reinsurance broker responsible for;

- the placement of an early works policy if necessary,
- the reinsurance placement in the international reinsurance markets and local markets as required by the laws and various agreements,
- organizing and finalizing the appointment of the Ugandan and Tanzanian insurers,
- complying in all respects with the lenders' requirements,
- servicing the policies during all the project phase,
- linking with the TILENGA insurance programme.

Minimum Requirements:

Companies expressing their interest are invited to document their request with;

- Current registration to; or application to be registered to; the Petroleum National Supplier Database as appropriate.
- Evidence of registration in the in-home country for the above services.
- Experiences in placing internationally and in-home country insurance / reinsurance programmes for oil and gas projects.
- Ability to interface with a Tanzanian broker to ensure a seamless cover (including potentially through a joint proposal).
- Experience in dealing with international lenders for financed projects.
- Experience in administering the policies after their placement, mainly but not limited to assistance in policy issuances, reinsurance premium invoicing, answering all the insured's request during all the project phases, technical support, claim management, monitoring the solvency of the reinsurance.
- Evidence of suitable resources availability – qualified personnel and dedicated team to EACOP for all aspects of such a programme.
- Financial capacity to deliver the requested service.

Interested companies which meet the minimum requirements and have the capability to provide the above insurance / reinsurance brokerage services, should express their interest by sending evidence that they meet the above listed minimum requirements with their contact details in an email to

EACOP.EOI-BROKERS@total.com on or before **17:00 hours East African Time (EAT)**, on **19th June 2021**

Note: The EACOP project will review and assess the documents provided by the interested companies to derive a list of prequalified companies. Only prequalified companies will receive, subject to the signature of a Non Disclosure Agreement (NDA), invitation to submit bids in furtherance of the call for tender process.